

Création : vtbroer.com [06 88 63 68 53]



export controls,  
embargos & sanctions

*Expertise: the shortest route to the solution*

VAT

COMPLIANCE

CUSTOMS &  
INTERNATIONAL TRADE



14 rue Charles Laffitte - 92200 Neuilly-sur-Seine - Tel.: 33 1 41 02 94 80 - Fax: 33 1 42 91 20 09  
Email: [contact@galileo-avocats.com](mailto:contact@galileo-avocats.com) - Site: [www.galileo-avocats.com](http://www.galileo-avocats.com)  
Société d'avocats inscrite au Barreau des Hauts-de-Seine

Document imprimé et diffusé sous la seule responsabilité des associés du cabinet - ©iStockphoto.com/Stephan Hoerold

## export controls, embargos & sanctions

The current worldwide environment leads many countries to strengthen their focus on national security, anti-terrorism and non-proliferation of weapons of mass destruction.

Export regulations applicable to sensible goods become increasingly complex and ever-changing, increasing thereby the compliance burden for exporters.

These controls apply both to military and dual-use items i.e. goods which are used for civilian purposes but which may have also military applications. They concern goods, software, technologies and services and can be implemented in different ways. As a result of export controls, the transaction can be subject to a licence or simply prohibited.

Export authorizations must be taken into account at all stages: prospection, negotiation, proposal, shipment...

Exporters must also take into account foreign regulations that may have a significant extraterritorial impact. For example, EU companies that produce goods containing U.S. components or import and re-export products manufactured in the United States are subject to the ITAR or EAR regulations.

Not complying with national, EU or US export control regulations may lead to heavy fines, loss of reputation, and export/re-export restrictions or prohibitions.

***Businesses involved in cross border transactions cannot ignore their obligations in the field of export controls and should set up a compliance program, which is part of an effective corporate risk management policy.***



**CUSTOMS &  
INTERNATIONAL TRADE**

### our services

➤ To assist you in all areas of export control, **Galileo Avocats** offers a full range of services covering the following topics:

- dual-use goods and technologies
- military goods
- means of cryptology
- economic sanctions & prohibitions

#### **Compliance and due diligence reviews**

➤ These reviews are carried out based on an audit questionnaire and method which are tailored to the client's environment and continuously adapted to the legislation changes and industries' particulars. They are intended to identify the risks and gaps, to design recommendations with respect to the securization of the existing organization, evaluate exposures in case of acquisitions and ensure compliance with the regulations in force.

#### **Training**

➤ A full compliant export control program entails the awareness and training of the personnel involved. To this end we can build tailor-made training programs and make presentations on export control regulations.

#### **Consulting**

➤ We can advise you from the analysis of specific transactions to the definition of a comprehensive strategy.

#### **Compliance outsourcing**

➤ We can assist your organization in managing its regulatory obligations, including licence applications.

#### **Assistance in US regulations for EU companies**

➤ Due to the extraterritorial application of the US export regulations and the potential corresponding exposure to penalties and commercial damages, EU companies can hardly ignore said rules in the definition of their export compliance programs. This is why we have established a narrow relationship with correspondents in the US who help us to build a global strategy for our clients.